MAKE YOUR MONEY WORK SMARTER.



INTRODUCING THE INVESTORS HERITAGE BUILDER ANNUITY



INVESTORS HERITAGE"

LOOK SMART. RETIRE IN STYLE.

People approaching or in retirement often have a common dilemma, which is how to keep their cash safe, readily liquid, and earning interest. A CD comes to mind, but a better option is the Investors Heritage Builder Annuity. It earns more interest and has more benefits. Let's compare.

| | | CDs | HERITAGE BUILDER ANNUITY |
|--|----------------------------------|-----|--------------------------|
| | Is it safe? | Yes | Yes |
| | Can I access cash? | Yes | Yes |
| | Can I defer taxes? | No | Yes |
| | Can I draw income? | No | Yes* |
| | Are there free withdrawals? | No | Yes |
| | Does it provide lifetime income? | No | Yes |
| | | | |

^{*}After 12 months.

THE INVESTORS HERITAGE BUILDER ANNUITY AT-A-GLANCE.

This is how you make your money work smarter with safety and flexibility built in so you can earn higher interest rates than you could a CD, yet still keep your money liquid. Plus, we can offer free withdrawals.

ISSUE AGES

From age 0-90 at the age of your last birthday.

INVESTMENT AMOUNTS

| | MINIMUM | MAXIMUM |
|--------|----------|--------------|
| 3-year | \$25,000 | \$1,000,000* |
| 5-year | \$10,000 | \$1,000,000* |
| 7-year | \$10,000 | \$1,000,000* |
| | | |

^{*}Without home-office approval.

GUARANTEED INTEREST RATES

Investors Heritage 3, 5, and 7-year Builder Annuities each have competitive guaranteed interest rates for the duration of the contract.

HERITAGE BUILDER ANNUITY

We make every effort to make sure you have access to your money when you need it. Not only do we offer you free withdrawals of up to 10% of your cash value after one year, we also offer nursing home withdrawals of up to 50% for certain medical situations. Some of these options such as accumulated interest, required minimums, and withdrawals are listed out for you here.

| OPTIO | ON | REQUIREMENT |
|-------|---------------------------|---|
| Accur | mulated interest | After 30 days |
| Requi | ired minimum distribution | Six months after effective date |
| Free | withdrawal | Withdraw up to 10% of account value one year after effective date |
| Nursi | ng home withdrawal value | Withdraw up to 50% of account one year after effective date* ** |
| | | |

^{*}Subject to medical requirements. **Nursing home waiver only available to issue ages 0–80.

DEATH BENEFIT

The guaranteed death benefit is the account value and will be paid to a designated beneficiary.

ACCEPTED FUNDS INCLUDE

- Rollovers from qualified plans
- IRAs

- Roth IRAs & conversions
- Non-qualified funds

WITHDRAWAL CHARGES

For withdrawals in excess of amounts allowed under free withdrawal options, the following charges apply.

| | | | 1 | | | | A | | |
|--------|----|----|----|----|----|----|----|----|--|
| YEAR | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| IHBA-3 | 9% | 8% | 7% | 0% | | | | | |
| IHBA-5 | 9% | 8% | 7% | 6% | 5% | 0% | | | |
| IHBA-7 | 9% | 8% | 7% | 6% | 5% | 4% | 3% | 0% | |
| | | | | | | | | | |



InvestorsHeritage.com

800.422.2011

PO Box 717, 200 Capital Avenue, Frankfort KY 40602

Investors Heritage is a family-run insurance business that has operated since 1960 with the idea that people deserve respect, loyalty, and follow-through. As a result, we've offered the highest level of personable service paired with new technologies and new products to bring peace of mind, comfort, and dependability to our customers. It was a simple idea and the right idea that has stood the test of time.

Product availability and provisions may vary by state. This is not a policy contract and only partial product information is presented here. Refer to the policy for complete terms and conditions. Information in this brochure is not intended as tax advice. Contact your qualified tax adviser.