

# RATE SHEET

## HERITAGE INCOME ADVANTAGE

Effective as of 02/01/2025

Changes noted in pink text

CREDITING OPTIONS	CAP RATE
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S&P 500® Annual Point-to-Point with Cap	2.50%
S&P 500® Annual Monthly Sum Cap	1.25%

CREDITING OPTIONS	PARTICIPATION RATE
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S&P 500® Annual Point-to-Point with Participation Rate	18%
S&P Marc 5 Annual Point-to-Point with Participation Rate	55%
S&P Marc 5 2-Year Point-to-Point with Participation Rate	80%
SG Entelligent® Agile 6% VT Index Annual Point-to-Point with Participation Rate	55%
SG Entelligent® Agile 6% VT Index 2-Year Point-to-Point with Participation Rate	80%
Morgan Stanley Dynamic US Equities Index Annual Point-to-Point with Participation Rate	37%
Morgan Stanley Dynamic US Equities Index 2-Year Point-to-Point with Participation Rate	64%

CREDITING OPTIONS	CURRENT RATE
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Fixed Account – Most states	2.85%
Fixed Account – California only	2.90%

ACCOUNT VALUE	GLWB RIDER
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Premium Bonus	7.0%	Benefit Base Bonus	25.0%
Guaranteed Minimum Interest Rate – Most states	2.85%	Rollup Rate	7.00%
Guaranteed Minimum Interest Rate – California only	2.90%		

**PREMIUM MINIMUM** \$25,000      **PREMIUM MAXIMUM** \$1,000,000

Rates and premiums may be changed at any time without advance notice and the rates shown here may not be available on the date of application receipt or the issue date of a contract. See the Rate Lock program information below for details.

### 60-DAY RATE LOCK

Available for Initial Premium payments if new money rates change. Each individual application has a 60-day period in which the higher applicable rates (on the application receipt date or the contract issue date) will be set for your client. Rates included in the program: Fixed Account interest rate, spread, participation rate and cap rate. The following requirements must be met. See form HIA-RL for full program details.

1. Application and all required paperwork submitted through Firelight®
2. Application and all required paperwork received IGO
3. Transferred money received within 60 calendar days from application receipt date.

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The Index includes a variable index deduction mechanism that scales upward based on positive performance of the Index. Such index deduction is applied when calculating the level of the Index and will thus reduce the return of the Index and any product linked to the Index. The Index applies a bespoke volatility control mechanism to identify changing market conditions using intraday data, and stabilize the overall level of risk of the Index. The volatility control calculation applied by Morgan Stanley as part of the Index's methodology may decrease the Index's performance and thus the return of any product linked to the Index. In addition, because the volatility control calculation is expected to reduce the overall volatility of the Index, it will also reduce the cost of hedging certain products linked to the Index.

Morgan Stanley may transact derivative transactions linked to the Index. Potential purchasers of products linked to this Index should refer to the full offering document for important information concerning such products, including the related risk factors and determine their own appraisal of the risks and suitability of such products.

**NOTE ON SIMULATED RETURNS:** Back-testing and other statistical analyses provided herein use simulated analysis and hypothetical circumstances to estimate how the Index may have performed between April 2, 2007 to May 27, 2022, prior to its actual existence. The results obtained from such "back-testing" should not be considered indicative of the actual results that might be obtained from an investment or a product linked to the Index. The actual performance of the Index may vary significantly from the results obtained from back-testing. Unlike an actual performance record, simulated results are achieved by means of the retroactive application of a back-tested model itself designed with the benefit of hindsight and knowledge of factors that may have possibly affected its performance. Morgan Stanley provides no assurance or guarantee that any product linked to the Index will operate or would have operated in the past in a manner consistent with these materials. Calculation based on simulated performance is purely hypothetical and may not be an accurate or meaningful comparison.

Past performance (actual or simulated) is not necessarily indicative of future results.

#### Risk Factors:

- The level of the Index can go down. The Index components are exposed to various risks and their market price may be influenced by many unpredictable factors. There are also risks associated with the construction of the variable index deduction factor.
- The Index contains a variable index deduction factor. The Index includes a variable index deduction mechanism that scales upward based on positive recent performance of the Index, up to a maximum of 0.20% per business day. Such index deduction is applied when calculating the level of the Index and will thus reduce the return of the Index. Over the following period April 2, 2007 – May 31, 2022, the average daily variable deduction factor has been 0.025%.
- The Index nor any of the components comprising the Index are guaranteed to yield specific results. There can be no assurance that the Index will be successful.
- There are risks relating to the volatility target mechanism. The Index's volatility target mechanism is applied to target an overall level of realized volatility equal to 15% but the realized volatility may be less than or greater than 15% and the volatility target may adversely affect Index performance. The Index may have greater than 100% exposure (up to 200% to the various Index components at any time as a result of the volatility target mechanism, which may exacerbate losses and subsequent deleveraging may increase the time taken to recover from a drawdown event.
- There are risks associated with leverage. The Index rules contemplate the possibility of leverage within the Index to achieve the 15% volatility target, which is expected to magnify declines.
- The Index has limited history. The Index was established on May 31, 2022 and therefore has a very limited history. Any investment in an instrument linked to the Index may involve greater risk than an investment linked to an index with longer actual historical performance and a proven track record. Any performance prior to the establishment of the Index has been retrospectively simulated by Morgan Stanley & Co. LLC and is subject to significant limitations. Past performance (actual or simulated) is never a guarantee of future performance.
- The Index has embedded costs, including, but not limited to, transaction, futures roll and margin costs. The return of such component and, as a result, the return of the Index will be lower than if there were no associated costs.
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